

Land As Your Legacy[®]

The steps



Step 1: Fact Gathering

What is it?

Will involve one or more meetings to uncover the objectives necessary to develop a transition plan

Who's involved?

People key to the farming operation, the Land As Your Legacy Advisor

Step 2: Plan Development

What is it?

Nationwide's process to design a suggested transition plan tailored to your specific needs and objectives

Who's involved?

People key to the farming operation, the Land As Your Legacy Advisor

Step 3: Implement Plan

What is it?

The family deciding on a course of action and taking the necessary steps to transition the farm to the next generation

Who's involved?

People key to the farming operation, the Land As Your Legacy Advisor and possibly a legal professional

www.nationwide.com/yourland

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